



Reporting transactions
Operational transactions



Accounting transactions
Decision transactions

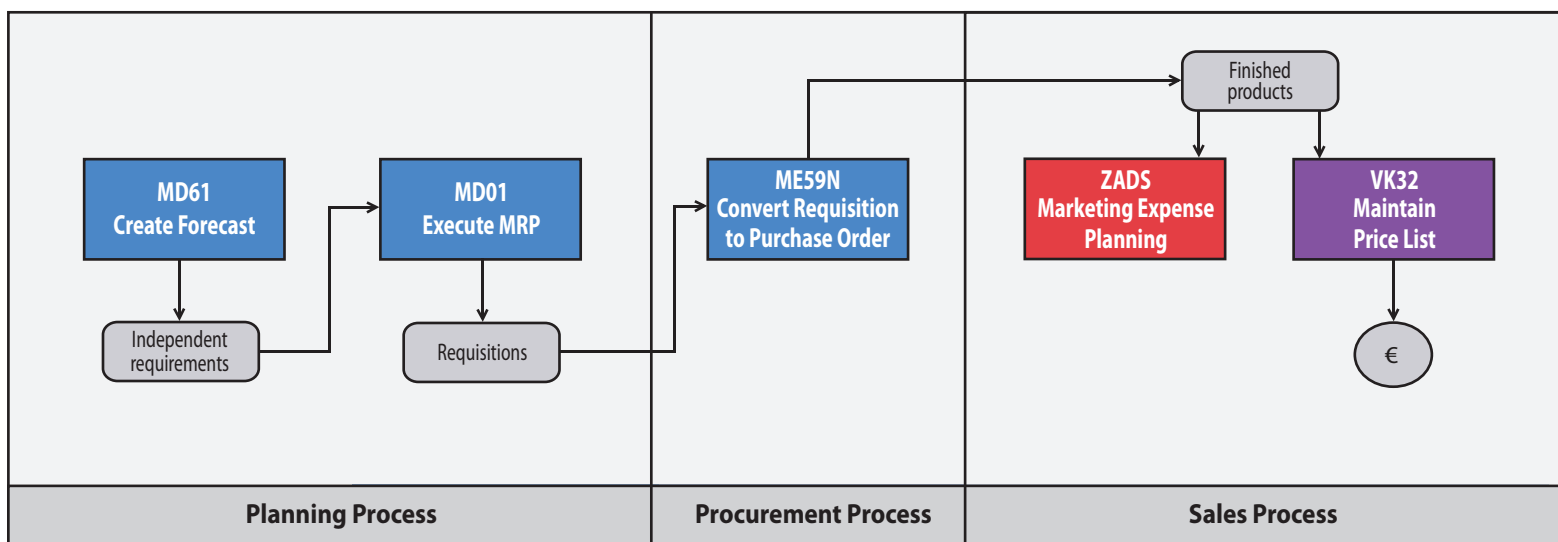
Forecast Sales	
Create Planned Indep. Req. (MD61)	
1	Select <i>Product group</i> , then enter: \$\$-B
2	
3	Enter new forecasted quantities in <i>next month</i>
?	The quantity corresponds to the replenishment level
4	

Calculate Requirements	
MRP Run (MD01)	
1	
2	Click another time on <i>continue</i>
3	In the pop-up window, click
4	Creates new documents

Purchasing	
Automatic Gen. of POs (ME59N)	
1	
2	Purchase orders are created
?	If no open requisitions: <i>No suitable requisitions found.</i>

Marketing Expense	
Marketing Expense Planning (ZADS)	
1	Enter the daily amount of marketing for each product and each area.
2	

Change Price	
Condition Maintenance: Change (VK32)	
1	Open <i>prices</i> folder and dbl click on <i>Price list</i>
2	In <i>Distribution channel</i> , enter DC 18
3	In <i>Material</i> , enter product code (optional)
4	
5	Enter your prices
6	



Login **\$1** to **\$9**
Password **ERPSIM**

Purchase Orders
Purchase order tracking (ZME2N)
Shows purchase orders. For each order, it shows the issue date, the expected time of arrival of the products (Qr and day) and the date of payment of the vendors (Vendor payment, Qtr, and date).

Stock Levels
Inventory report (ZMB52)
Shows all stock levels.
Financial Statement
Financial Statements (F.01)
1 In <i>company code</i> , enter your company number (\$\$)
2

Sales and Market Data
Sales order report (ZVA05)
Shows sales transactions: time, sales revenues, bottles sold and price per box.
Summary sales report (ZVC2)
Shows daily sales
Price Market report (ZMARKET)
Shows market sales for lagging 5 days - revenues, units, and average price.

Products



12 x 1L



12 x 500 ml



Box of 12 bottles

Box of 24 bottles

1L ClearPure

\$\$-B01

Cost per box:

€ 11.99



500mL ClearPure

\$\$-B04

Cost per box:

€ 16.99

1L Spritz

\$\$-B02

Cost per box:

€ 14.99



500mL Spritz

\$\$-B05

Cost per box:

€ 19.99

1L Lemon Spritz

\$\$-B03

Cost per box:

€ 16.99



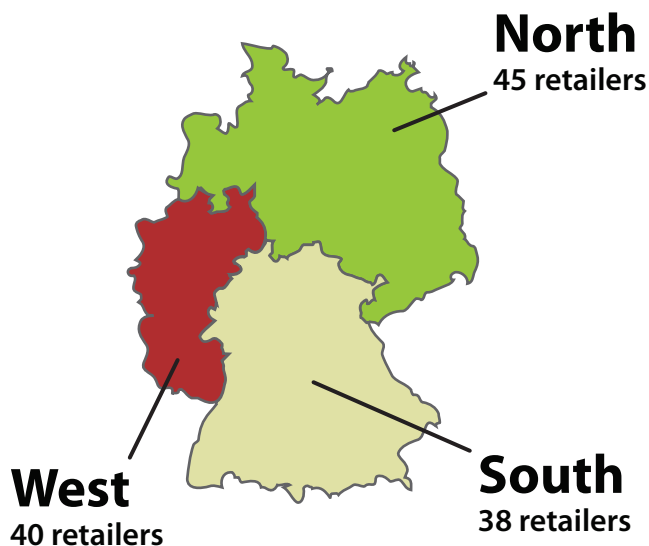
500mL Lemon Spritz

\$\$-B06

Cost per box:

€ 22.99

German Market



General information

Days / Quarter

20

Distribution Channel

DC18: Convenience Stores

Regions

3 with distinct marketing accounts

Customers

Lead Time (Days)	1-3
Payment Time (Days)	10

Suppliers

Lead Time (Days)	1-3
Payment Time (Days)	10

Total Market Size

Approx. € 6,000 per company per day